1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
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4	21 South Fru	2022 - 9:32 a.m. it Street
5	Suite 10 Concord, NH	
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7	[Hearing also conducted via Webex]	
8	RE:	IR 22-048
9		ELECTRIC, GAS, AND WATER UTILITIES: Investigation of Step Adjustment
10		Methodology and Process. (Prehearing conference)
11	PRESENT:	Chairman Daniel C. Goldner, Presiding Commissioner Pradip K. Chattopadhyay
12 13		Alexander F. Speidel, Esq. (PUC Legal Advisor)
14		Tracey Russo, Clerk Doreen Borden, PUC Hybrid Hearing Host
15 16	APPEARANCES:	Reptg. Public Service Company of New Hampshire d/b/a Eversource Energy and
17		Aquarion Water Company of New Hampshire: Jessica A. Chiavara, Esq.
18		Reptg. Liberty Utilities (Granite State
19		Electric) and Liberty Utilities (EnergyNorth Natural Gas) d/b/a
20		Liberty Utilities: Michael J. Sheehan, Esq.
21		Reptg. Unitil Energy Systems, Inc., and
22		Northern Utilities, Inc.: Patrick H. Taylor, Esq.
23	Court Repo	orter: Steven E. Patnaude, LCR No. 52
24		

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2	APPEARANCES:	(Continued)
3		Reptg. Pennichuck Water Works, Inc., Pennichuck East Utility, Inc., and
4		Pittsfield Aqueduct Company, Inc.: Marcia A. Brown, Esq. (NH Brown Law)
5		James Steinkrauss, Esq. (Rath Young) Larry Goodhue, CEO and CFO
6		Reptg. Lakes Region Water Company:
7		Justin C. Richardson, Esq.(NH Water Law)
8		Reptg. Hampstead Area Water Company: Anthony S. Augeri, Esq.
9		Reptg. Residential Ratepayers:
10		Donald M. Kreis, Esq., Consumer Adv. Office of Consumer Advocate
11		Reptg. New Hampshire Dept. of Energy:
12		Paul B. Dexter, Esq. Christopher R. Tuomala, Esq.
13		(Regulatory Support Division)
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PROCEEDING

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CHAIRMAN GOLDNER: Okay. Good morning. This is the opening conference for IR 22-048, the Investigation regarding Step Adjustment Methodology and Process held pursuant to the Order of Notice issued by the Commission on August 26, 2022. We are engaging in this investigation through our statutory authority under RSA 374:4 and allied statutes as indicated by the Order of Notice.

The Commission is turning its attention to the issue of step increases in the context of a changing regulatory environment, in which we are now seeing what could be termed "mini rate cases" for what appear to be normal operational costs, such as vegetation management, storm reserve funds, reliability enhancement plans, and infrastructure improvements. Full distribution rate increases tend to be filed more frequently for our gas and electric utilities than in years past, especially compared to the 2000s and early 2010s.

Methodologies for calculating the step increases vary across utilities. We are looking

to explore ways in which the Commission can accommodate reasonable returns for the utilities, while maximizing the wise use of its regulatory resources, and keeping in mind the impact on customers, as part of its mission to ensure just and reasonable rates.

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As with other recent investigation opening conferences, we would like to state that the Commission is not making binding determinations as part of its investigations here. We're developing data and information that would be helpful in guiding future decision—making in separate adjudicative dockets. Here you will have the opportunity to highlight your priorities and concerns in an information—gathering forum, where it will be objectively viewed and readily available to the members of the public, the legislature, and fellow stakeholders in this docket. It is also an opportunity to educate the Commission on issues important to you.

As a guideline for what the Commission intends for the flow of this investigation, we expect a series of data requests will be asked by

the Commission through procedural orders to the utilities that are part of this investigation.

These data request responses will be shared with the collective participant group, and could lead the Commission to schedule one or more

Commission—attended technical sessions to better inform our collective understanding of the issues, as well as the production of a report at the conclusion of the proceeding.

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That is a general overview. We would, however, like to share our thinking regarding these matters today, in terms of some questions that have come to our minds so far. We have not made any definitive prejudgments regarding these matters; we are exploring the issues. The utilities and other participants can tee up their opening statements in relation to these concepts, or others, if they so choose. We have also read the comments of the participants filed so far and appreciate their insights.

For the better part of a century,
utility revenue requirements were determined in a
rate case. Step increases for gas and electric
utilities in New Hampshire are a relatively

change. So, some questions that are on our mind, for example, are "What were the historical contexts and justifications for the introduction of this step methodology?" "Can step increases be eliminated, while ensuring that the company receive a reasonable revenue requirement and rate of return?" "If step increases are needed, how could they be determined in the rate case without subsequent reviews?" "Is there a way to simultaneously decrease the filings" -- "for the frequency, rather, of rate filings?" "If step increases continue, what is the proper relationship between a step increase program and a company's LCIRP planning process?" "Why is there not a single approach to calculating a step, the "list approach" versus the "net approach", for example?" "How are steps calculated in other jurisdictions and why?" "How can a step increase be simple, understandable, and conceptually sound?" These are some -- these are some examples that we wanted to share this morning. I would like -- I would now like to invite Commissioner Chattopadhyay to make any

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initial remarks.

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CMSR. CHATTOPADHYAY: Thank you, Chairman.

For me, I view this as an attempt to figure out how to improve the process. And, you know, given that I can speak for the Commission itself, that, you know, with the new structure, with the rate cases and all the step increases coming from different utilities, it becomes sort of a burden when our analysts are all looking at it.

So, what I'm hoping with this process is, are there other ways to do it in a way that it makes it easier for not only the Commission, but also the parties, so that we have an easier time in the future? So, that's -- that's the overarching concept that I had in mind.

Having said that, with the opening remarks from the Chairman, I think I'm just kind of curious that, when you have step increases, I would expect the rate cases — the number of rate cases to actually go down, or the frequency to fall. But it appears that that hasn't happened. So, I'm very curious why?

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                    So, when you are addressing us in your
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         opening statements, please, it would great if you
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         could respond to that question that I have.
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                    Thank you.
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                    CHAIRMAN GOLDNER:
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         Commissioner.
                    At this time, I would like to
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         acknowledge the participants that have filed
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         letters of participation in this investigation in
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         alphabetical order. When I read off the list of
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         participants, if each participant here could say
          "present", that would be helpful.
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                    And we'll begin, again alphabetically,
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         with Aquarion Water Company and Eversource?
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                    MS. CHIAVARA: Present.
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                    CHAIRMAN GOLDNER: The Hampstead Area
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         Water Company?
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                    MR. AUGERI: Present.
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                    CHAIRMAN GOLDNER: Lakes Region Water
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         Company?
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                    MR. RICHARDSON: Good morning,
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         Commissioners. Present.
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                    CHAIRMAN GOLDNER: Thank you.
                                                   Liberty
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         Utilities, which is both Granite State Electric
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         and EnergyNorth?
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                    MR. SHEEHAN: Present.
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                    CHAIRMAN GOLDNER: Thank you. You
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         changed seats.
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                                  I'm mixing it up.
                    MR. SHEEHAN:
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                    CHAIRMAN GOLDNER: It's confusing me.
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         The New Hampshire Department of Energy?
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                    MR. DEXTER: Present.
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                    CHAIRMAN GOLDNER: The Office of
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         Consumer Advocate?
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                   MR. KREIS: Present.
                    CHAIRMAN GOLDNER: Pennichuck Water
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         Company?
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                    MR. GOODHUE: Present.
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                    CHAIRMAN GOLDNER: And affiliates.
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         Thank you.
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                    And Unitil, which is Unitil Energy
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         Systems and Northern gas?
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                    MR. TAYLOR: Present.
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                    CHAIRMAN GOLDNER: Thank you. Am I
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         missing anyone?
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                    [No indication given.]
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                    CHAIRMAN GOLDNER: Okay. Seeing none.
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                    At this time, I would like to invite
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participants who would like to do so to make opening remarks on the record today, up to ten minutes each, in the same alphabetical order. Please introduce yourself and state your name and title for the record, if you do provide an opening statement.

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And, again, we'll start with Aquarion Water Company and Eversource.

MS. CHIAVARA: Good morning,

Commission. Jessica Chiavara, here on behalf of

Aquarion Water Company of New Hampshire and

Public Service Company of New Hampshire, doing

business as Eversource Energy.

I don't have a lot to say this morning. Generally, Eversource and Aquarion refer to the comments filed on October 4th, to the extent that those comments detailed both Companies' initial position on the issues listed in the Order of Notice for this docket. And we don't feel the need to reiterate those at this time. However, we are open to further discussion of those positions.

As a general statement, pertaining to the scope of this docket, and the questions just

posed by the Commission, Eversource believes
that -- Eversource and Aquarion believe that
there is an opportunity for productive dialogue
surrounding continued use of step adjustments,
which we believe is warranted and useful, the
continuation of steps, as a ratemaking mechanism
in New Hampshire. And how steps should be
designed, reviewed, and applied moving forward,
to best balance the interests of the utilities
and ratepayers, and provide the greatest
efficiency, administrative efficiency. And we
look forward to participating in that
conversation.

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As to Commissioner Chattopadhyay's question as to why steps may not have decreased the frequency of rate cases, I don't have comprehensive data that -- I don't -- I'm not aware of the total frequency of rate cases coming into the Commission. I can say that that is the intention of step adjustments, is to delay full rate cases from coming in. So, I would say that that's a worthy subject for examination, is how to best design those so that they do function in that capacity.

And, for the questions from the Chair that I was able to write down, I think those are all good questions for the scope of this docket. I would say I would not recommend the elimination of step adjustments generally. We can certainly provide historical context for steps. And, certainly, some jurisdictions, neighboring jurisdictions, don't use steps. But the conditions there are also different for coming in for rate cases, and the frequency with which you come in for rate cases. So, I think a comparison could be useful and informative.

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I think that how steps could be included in rate cases, without having separate proceedings on those step adjustments, is certainly an opportunity for greater administrative efficiency, which is worth having a conversation about.

And I would say, as far as the methodology, like, sorry, standardizing the methodology for calculating steps is certainly worthy of consideration as well, as that could facilitate settlement agreements, if all parties know in advance what the parameters are for

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I believe that's all I have at this time. But I'm sure that Eversource and Aquarion will have more to add.

CHAIRMAN GOLDNER: Thank you.

Hampstead Water Company?

MR. AUGERI: Good morning. Tony
Augeri, General Counsel.

Given that we're kind of at the preliminary stages, I'll keep my remarks and opening remarks short.

"HAWC" for short, certainly strongly advises in the continuation of the step paradigm. I guess I can jump right to the question about the "frequency of rate cases". And I can speak with the direct example of the Company's last rate case. That had steps incorporated. And those were done with a settlement agreement, in which the Company agreed not to come in on a rate case for many years down the road. In fact, I believe the earliest would be in 2025, using a 2024 test year. So, HAWC certainly doesn't have any history of frequency of rate cases.

You know, that certainly the discussion, I would echo the comments just made by Aquarion and Eversource, is a good one to have, because we're struggling with many issues with that reality. You know, you don't need to look far into the news to see, you know, labor costs going up, labor shortages, finding workers. You know, so, the pressure, I guess one of the issues that was mentioned is to discuss, eliminating steps seems to be 180 degrees opposite of trying to address rate case frequency, right? Because then, your only alternative to address those issues for companies

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The Companies believe that allowing for step adjustment actually adds to the efficiency of the process. And also would, you know, whether it's, you know, again, the questions of addressing streamlined calculations and methodologies is a good one to have. But, overall, without it, the alternative is filing a rate case, and that adds to costs, that adds -- that ultimately is faced by the ratepayers, and is difficult to be efficient.

is to file a formal rate case.

So, all of those things, and more specifically with some of the issues that were raised in the notice, you know, the calculation and methodologies used, the Company would strongly advice on continuing the calculation methodologies used to develop those step adjustments. You know, additions to plant, accumulated depreciation, depreciation expense, property tax expense, you know, and others. We further encourage, and we understand other companies have consideration of other expenses, such as wages, payroll, taxes, and benefits. So, from that standpoint, we look forward to continuing in this process.

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I guess I would just add and kind of close the remarks by saying that HAWC is kind of in a unique position. We just heard that Aquarion is now Eversource. HAWC is, yes, a Class A utility, but on the very smaller end of it. We're closer to Lakes Region than we are to our fellow public utilities. So, the challenges can be, you know, more burdensome to a company in that position.

However, we look forward to

participation in this docket. And thank you very much.

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CHAIRMAN GOLDNER: Thank you. We'll move to the Lakes Region Water Company?

MR. RICHARDSON: Thank you. Good morning, Mr. Chairman, Commissioner Chattopadhyay.

I want to turn, I mean, we provided written comments, and I think those were valuable. And I'm glad to hear the Commission, you know, recognized that you've reviewed those. So, I won't go through chapter and verse of what we've already submitted.

But I want to step back, and the question that was asked about, you know, "why are we seeing" -- or, "not seeing a change in the frequency of rate cases with the advent of step increases?"

And I think, in my view, all of this stems from the issues that are in the NARUC resolutions that we included, and the nature of public utilities and how rates are regulated.

The principles of ratemaking were developed even before this Commission was established in 1911.

They continued to be refined when the Commission was reestablished in 1951, in the post-World War II era. And what was significant about the business of being a public utility and serving the public was that that was an era of exceptional growth.

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You know, I remember growing up in a subdivision that, you know, was built out in the late '60s. I remember visiting my grandparents' house, you know, the one that was, you know, built in the 1940s. And what utilities did during that era is is they made capital investments, and those capital investments produced new customers, which led to new revenue growth. And that was a very important circumstance that produced a lot more stability than what we see in the present era.

And I can't really speak for the gas or electric utilities, but, in reading their comments that were filed here, I was struck by the similarity of what their business and economic challenges were to Lakes Region's.

Where we don't get to, I mean, new subdivisions have not appeared in Lakes Region's service

territories in recent years. We don't get to just lay main and add new customers. What we're investing in is replacing aging pipe systems that have deteriorated beyond their effective life; adding new treatment facilities.

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These are all major capital investments that, in the absence of a rate adjustment, are not reflected in any new -- in any new revenue.

And that's something that's going to continue, and that's really what the NARUC resolutions are speaking to, as to what -- why alternatives to the traditional ratemaking principles are needed.

In some of Lakes Region's most recent rate cases, sometimes we look and we want to say, "Okay, let's take some known and measurable changes subsequent to the test year and bring those in." But the problem is is that we're limited to a twelve-month period. And I think the regulators, both this Commission, and now the Department of Energy in recent cases, they, I think correctly, focus on the test year, and say "No, we want to look at the test year, because, once we start bringing things in from the future, you know, it's almost like we have to then have a

multiyear test year and look at all the factors, and it makes ratemaking much more difficult."

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And I think the solution to that is to continue to use mechanisms like step increases, which will reduce the frequency of needing to come back.

There's some discussion of this. didn't cite this in our written materials, in the New England Telephone & Telegraph case, versus State, which is at 113 NH 92 (1973). Also, Chickapee Manufacturing Company case, which at 98 NH 5. I didn't review these coming into this hearing, but that's where the Supreme Court is interpreting the role of revenue growth and using the test year average versus year-end rate base. Which is really what step adjustments get at, is what happens when there are changes to the utility's business that occur subsequent to the test year, which need to be accounted for. that's -- and that's really how step adjustments have come into existence, due to the need to find a way to address non-revenue investments.

of big concepts, Lakes Region looks forward to

With all that said, and those are kind

working with all the parties, you know, in whatever form this proceeding takes. We think this is an opportunity to find ways to do things better for everyone concerned.

Thank you.

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CHAIRMAN GOLDNER: Thank you. We'll move to Liberty Utilities?

MR. SHEEHAN: Good morning. Mike Sheehan, for the Liberty gas and electric utilities.

Similarly, I won't repeat what we put in our written filing, but I had a few off-the-cuff responses to some of your questions.

For reasons I'm not entirely sure,

Liberty is now getting steps under what you call

the "list approach", rather than the "net plant

approach". And why that came about, I'm not

sure. I do know, in one of the more recent rate

cases, we proposed a net plant approach, and, for

whatever reason, it didn't end up in the

settlement agreement that was approved.

We have no problem with a different approach. There's always more than one way to accomplish a goal. And we, from our perspective,

a important goal of this docket is to find a method that works for us, that the Commission is happy with, and maybe that is more uniform, and we'd be happy to employ it in future proceedings.

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Second, you know, why the Commission's asking, you know, and I think Mr. Richardson just answered some of it, "why are we having all these capital investments?" And the gas industry, much like what you just heard, we're still replacing pipes that were put in in the 1910s and late 1800s.

And, if you've been in Concord at all in the last year, we've got the core of downtown more recently, and that's -- we're not picking up new customers with that work. Most of those intercity neighborhoods are 95-98 percent gas customers already. So, we pick up ones and twos, but, for practical purposes, we don't get any new revenue from that work.

And I pulled up on my screen the IRP we just filed, which has a table in it of List -titled "Liberty's List of Known Capital
Projects". And a third of that, more than a
third of that, is still replacing cast iron.

That does have an end date within the next four or five years, so that will drop up. But, of course, then the next thing is, we'll be replacing the early plastic pipes from the '60s and '70s that's now failing. So, that's always going to be a part of our business.

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And, frankly, there were a number of years where that was not addressed, during the '70s and '80s and '90s. So, we fell behind.

And, so, if you look at the cast iron dockets that we -- we had the annual adjustments, you can see that the numbers rose dramatically. And there was a strong push from the Commission and from the Safety Division to take care of that old pipe. So, that is a 10- or 15-year hump in our capital spending to address that problem.

Another significant component of those projects on that same page, and it's Page 50 of the Plan, is the work we need to do to get gas to our customers. Because of the way our system is built, and has grown over the years, we had some significant growth over the last 15 years, there are portions of our system that aren't getting gas. We have pressure issues out at the end.

Our core system is at 60 pounds. And there are parts of our system in the winter get into the single digits, which, obviously, is a risk of not being able to serve them. And, so, we have to do improvements to be able to make sure we can serve those customers. And those are, again, sort of systemic upgrades that need to be done.

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And again, here on this list, that's another -- between those types of projects and the cast iron is half of our budget. So, those are the costs that don't add new customers. That we are having an increased amount of spending in those.

And, again, I can't say that's going to go away, because then the next generation of replacement needs to happen. Maybe it will lessen some. And, again, in this table, which is five years, the total spend does drop by about 20 percent from beginning to end. So, there is some. And most of that is the -- running through a couple of the large upgrade projects, and starting the ramp-down of the cast iron.

So, that's more of a way of an explanation of that. How that feeds into steps

is we used to have an annual cast iron rate adjustment, solely for those expenses. That doesn't exist anymore. So, that was an important docket that helped take pressure off the need for steps, and that's a big driver.

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And there are related ones. There's old meters that need to be replaced. There's a particular valve cluster that used to be installed in the '70s that leaks terribly now, and those are expensive to replace, and the like.

Going to Commissioner Chattopadhyay's question of "how can we make this easier, simpler for everybody?" A "net plant approach", at some level, would be easier to look at and approve in the rate case. You know, you have a rate case that says "In the steps, we will, you know, approve step increases of 90 percent of net plant", whatever formula it comes up with.

But it does involve a balancing on your part, because that net plant change is comprised of 72 projects. And how much -- do you want to look at all 72 projects to make sure they were appropriately chosen and appropriately executed? And the more detail you and the other

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participants go into, that will complicate those things. And, so, there's always that balance of "How far down those rabbit holes everybody wants to go?" And it's an appropriate examination, but it is time-consuming.

So, those were my off-the-cuff responses to some of your questions. And I'm sure we'll have the opportunity to do more.

Thank you.

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CHAIRMAN GOLDNER: Thank you. The New Hampshire Department of Energy?

MR. DEXTER: Thank you, Mr. Chairman, Commissioner. I'm Paul Dexter, appearing on behalf of the Department of Energy. I'm joined today by Chris Tuomala, co-counsel. I will make some opening comments, which will pertain to the gas and electric utilities, and Attorney Tuomala will direct comments towards the water utilities.

I want to say from the outset that, on the gas and electric side, we are currently involved in two pending step adjustment cases before the Commission. So, our comments today are general in nature, and not intended to have any impact on those two pending step adjustments.

The Department did not file written comments in this docket. So, we do want to take the opportunity today to provide some insight or comments on the issues that were raised in the Order of Notice.

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The first issue dealt with the advisability of using step adjustments in general. The Department shares the concern of the Commission that there — that there have been numerous step adjustments going on in recent years, and many rate cases. So, in a sense, we're actually doing both; lots of rate cases and lots of step adjustments.

The step adjustments that have been approved, through settlement, for the most part, have not had — they have had the effect of postponing rate cases, in the sense that they're always coupled with a stay—out provision, but they have not had the effect of postponing or deferring rate cases beyond the end of the stay—out provision.

In other words, once the stay-out provision is over, and the length of that stay-out provision is directly tied to the number

of steps allowed, then the rate case comes in.

And the fact that there may have been three or -you know, two or three or four consecutive years
of increases, has not had the effect of deferring
the ultimate rate case.

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So, at this preliminary stage, and reflective of where the Department has moved recently in settlements, the Department supports one step adjustment following rate cases, as a general matter, you know, with potentially exceptions. But, generally speaking, that one step adjustment would allow a company to present capital investments that occurred in the year after the test year was completed. The investments must actually be in service, and they need to be nonrevenue-producing, which I think everyone agrees with, but sometimes that's difficult to define.

The reason its important is that step adjustments represent a, you know, maybe
"special" is not the right word, but it's a special ratemaking mechanism, that allows companies to raise rates, without a complete look at their underlying cost of service and revenue

requirement. And what's looked at in a step adjustment are capital investments. But what's not looked at in the step adjustment are any changes in the Company's revenue. And, so, therefore, at least at the outset, the goal is to tailor the investments that are included in a step adjustment to those which do not produce incremental REF.

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approved, it's the Department's belief that they should be structured such that a step adjustment increase year should not be a test year. In other words, if the company receives an increase in any given year, that increase should at least be allowed to be played out before that becomes a test year in the next rate case.

And RSA 378:7 provides some protection along those lines against consecutive rate cases. And that's the statute that says that the Commission doesn't have to investigate a rate that it's investigated in the last two years.

Although not mentioned in the Order of Notice, performance-based rates could be explored at the same time as step adjustments in this

docket, potentially where, as a substitution for step adjustments, and in a performance-based rate situation, performance metrics would have to be met before recovery occurred. Whereas, in the current step adjustment mechanism, recovery is provided for prudent spending, but it's focused only on the prudency of that spending.

Performance-based rates could be explored here, or in another — in another context. But they are sort of a subset of step adjustments, or could be a subset of step adjustments.

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Concerning Issue Number 2, the method of step adjustments, the Department's primary concern, and it's probably been obvious to all who have participated in step adjustments on the gas and electric side over the last couple of years, is that the docket has to provide an adequate opportunity for review.

And along those lines, the Department's preference or preliminary position at this point is what's been deemed as a "list approach". And a "list approach" is where the company, in the course of a rate case, identifies a list of projects that are discrete, that are geared

towards system reliability or safety, and they're significant enough that allowing them in a step adjustment will provide the Company meaningful revenue relief for these adjustments.

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But we want to caution that there's also a limit to what can be looked at in a step adjustment. So, if it's a major, major investment that a gas or electric company has to make, it's probably better to review that in a rate case, rather than a step adjustment.

The Department has had a difficult time in recent cases reviewing blanket -- what some companies call "blanket projects", I think other companies call them "annual projects". And these appear to be sort of ongoing, more routine investments that utilities make every year, which are small and recurring individually, but can total up to significant dollars. And, because they can include, you know, dozens or hundreds of underlying projects, it's the Department's view that blanket or reliability projects like that should just be excluded from a step adjustment, because there's just no opportunity to get behind the blanket and review the individual projects.

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We've talked about growth, and the need to not allow for revenue-producing or growth-related projects in a step adjustment, because of the one-sided nature of a step adjustment. But it's the Department's view that many projects could serve two purposes. And it might be advisable that, if the step adjustment is set up in the rate case, and the parameters are set up in the underlying rate case, that there be some sort of pre agreed-to reduction of a project to reflect a sharing of growth and non-growth elements. Because, while it is true that utilities are not growing like they did in the '50s, and breaking into new areas, it is also true that existing areas get redeveloped, and small buildings can become large buildings. there can be growth from existing service territories.

The Department has been involved in a number of rate cases recently that have been presented, appropriately so, through settlement, in most cases, under a "change in net plant approach". We have, at the Department, found those very difficult to review, because,

essentially, we're asked, in a very abbreviated time period, to review an entire year of capital spending. The rate base element of the rate case, of the underlying rate case, is reviewed over a twelve-month period. Step adjustments have been proposed to be reviewed in as few as 35 or 45 days, and sometimes longer than that, up to two or three months, but, in any event, it's an abbreviated process. And it seems that starting out down the road from the outset of trying to evaluate the entire change in net plant for a company is — it's just not — it's just not feasible in the abbreviated timeframe.

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Now, we recognize that, with the examination that's taken place in recent rate cases, that the "change in net plant approach" captures something that the "list approach" doesn't, and that's the phenomena of increasing accumulated depreciation. And we recognize that that could be an important element to review.

But we would recommend, again, at this stage of a proceeding, that the companies provide a change in net plant approach -- a change in net plant calculation. And that's -- and that that

calculation, rather than serve as the foundation for recovery, serve more as a cap or a guideline or a parameter as to where the step adjustment could go.

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In other words, if we have a list, and it turns out the listen is going to provide recovery for more than a utility's entire change in net plant, then that's probably not a good idea. Because, again, step adjustments are — they're designed to be limited reviews. So, you have to be careful what it is that gets approved in a step adjustment.

So, again, I think the net -- I think change in net plant is a fairly easy calculation to be made. I think the change in net plant can be done from FERC Form 1s, or monthly Return on Rate Base Reports. I don't think it's a complicated calculation, and can be used as a parameter or a cap, but it's an extremely burdensome and complicated undertaking to evaluate all the change in net plant for prudency and everything else in a step adjustment proceeding.

The third issue that the Department --

I'm sorry -- that the Commission raised in the Order of Notice was the role of the Audit Department. The Department supports the traditional role played by the Audit Department. And by that, I mean the Audit Department has reviewed step requests as part of their ordinary course. It's one of the things that Audit -- that the Audit Department historically has reviewed. But they have done so largely independent of the ongoing docket.

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And the way the audit process has worked, and I think everyone would say "successfully" for many years, is that the auditors do their review outside of the litigated proceeding. The companies have made access -- have given the auditors access to personnel, and to information on a free-flowing basis, that is far more efficient than the way we trade information in litigated dockets, through data requests, and potentially objections and motions and everything else.

That process has worked well for years.

And the Audit Division, the auditors produce a report that is provided to the utility first, for

review, you know, just so that there aren't some major misunderstandings that can be worked out ahead of time. And then, the audit report is submitted to now the Department of Energy, in the old days to Staff, and to the Consumer Advocate. And many times, if there are adjustments that are recommended, that the utility agrees to, those are incorporated into the ultimate step adjustment that gets presented or approved.

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And, if there are areas of disagreement, you know, that I think is where the Audit should step back, the auditors should step back. And, if there's an issue in the audit report that one party wants to bring before the Commission, then I think that party, including the Department of Energy, would make a recommendation, having reviewed and agreed with the auditor. And then, it would become the obligation of the Department, or the party that wanted to raise that issue, to present that to the Commission for review.

That, historically, has been the exception, rather than the rule. We could, I believe, in any case, necessary, you know,

provide procedural avenues for that elevating of an audit issue to take place.

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But we don't think that the procedural schedule in a case should be structured around the audit schedule. We think it should be the other way around. In other words, the Commission and the parties should set a procedural schedule and stick to it. It has been the precedent, when necessary, that a step adjustment be approved with language in the order "subject to audit". And, you know, and that's worked out over the years. I don't think it's been a major problem that anyone has felt that, you know, audit issues haven't been thoroughly examined.

But structuring the procedural schedule around the availability of the audit report, I think puts pressure on the schedule, and puts pressure on the Audit Department, who investigate -- who review, I'm sorry, not "investigate", who review things other than, obviously, step adjustments. There's a long list of issues that the Audit Department historically has looked at. And then, you know, external forces on the Audit Department can throw a

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         schedule way off, you know. And a good example
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         of that is the recent legislation regarding the
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         Burgess power plant, BioPower Plant, and the
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         requirement that the Department of Energy do an
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         audit.
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                    So, there are forces that dictate the
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         audit schedule that make it advisable not to
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         structure the step adjustment procedural schedule
         around the audit.
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                   CHAIRMAN GOLDNER: Mr. Dexter, I'm
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         sorry to butt in. Because we were trying to keep
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         it to about ten minutes, and that this is
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         extremely helpful. But I wanted to --
         Mr. Tuomala is at minus five minutes at the
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         moment. So, I wanted to leave --
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                   MR. DEXTER: Have I been talking for
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         fifteen minutes?
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                    CHAIRMAN GOLDNER: Yes. Sixteen,
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         actually.
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                   MR. DEXTER: Oh, my goodness.
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                    CHAIRMAN GOLDNER: The stenographer
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         appreciates the pace. But is there -- do you
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         have a couple more things, and we can wrap up?
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                   MR. DEXTER:
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and I'll be quicker.

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CHAIRMAN GOLDNER: Thank you.

MR. DEXTER: Issue Number 5 was the role of settlements. The Department fully supports the role of settlements, because they reduce regulatory costs. And they also allow for some of these issues that I've raised to be specified, so that they're brought to the Commission ahead of time, such as which projects might end up on a list, and how do you handle, you know, a project that's part growth/part non-growth.

Issue Number 7 is important. It's a reconciling question about how reconciliation fits into step increases. The Department's understanding of step increases is that they're base rate increases. And, frankly, that they're not — shouldn't be subject to reconciliation. You know, I'll just leave it at that. Unlike other clauses, which are designed to be fully reconciling.

With that, I will turn it over to

Attorney Tuomala, to make any comments on the

water company. And I guess we'll leave the

Commissioner's questions today to another time.

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CHAIRMAN GOLDNER: Thank you, Mr.

Dexter. And, Mr. Tuomala, please take ten minutes. I was only joking.

MR. TUOMALA: Thank you, Commissioners. I will try to be as brief as possible, to make up that time deficit.

And, as a preliminary comment I share with Attorney Dexter, that our comments are not reflective of what we have is four pending step increases, based on the settlement agreements that were approved by the Commission in the Lakes Region rate case, the HAWC rate case, and the Aquarion rate case. These are just meant to be general comments about step adjustments in general.

And I am Christopher Tuomala. I'm here on behalf of DOE's Water Department. And we do share in many of the comments that Attorney

Dexter had made. I just want to add a few others that are nuanced, apply to the Water Department in itself, typically the smaller utilities, compared to gas and electric.

The step adjustment has traditionally

been limited to one step increase, which reflects non-revenue plant additions, placed into service, used and useful, up to twelve months after the test year. By removing these plant additions from the utility's permanent rate request, it reduces the possible impact of higher temporary to permanent rate recoupment, saving ratepayers that money.

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The step adjustment reduces also the impact of regulatory lag upon these water utilities, as it would set a revenue requirement reflective of its financial status up to one year after the test year, which arguably these water utilities are less equipped to handle such regulatory lag, given their size, in comparison to the gas and electric utilities.

The step adjustment, lastly, has been integral in the settlement process, which, when achieved, a settlement typically reduces the rate case expenses and costs borne by ratepayers.

Thank you.

CHAIRMAN GOLDNER: Thank you,
Mr. Tuomala. Mr. Dexter, would there be anything
that you would like to add, given that

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         Mr. Tuomala gave you seven minutes back there,
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         so --
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                    [Laughter.]
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                    MR. DEXTER:
                                Well, I will say that one
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         of the questions that was raised by the
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         Commissioners this morning was "simplicity" and
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         "understandably". And I just want to stress
         again that a list, with an identified set of
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         important, but not overwhelming, projects is far
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         simpler and far easier to understand than a "net
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         plant approach", which includes the entire
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         capital budget.
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                    And other than that, I'll close.
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                    CHAIRMAN GOLDNER: Okay. Thank you.
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                    Okay. Let's move on to the Office of
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         Consumer Advocate.
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                    MR. KREIS: Thank you, Mr. Chairman.
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         And, as they used to say on Rocky and Bullwinkle,
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         "And now for something I hope you'll really
         like!"
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                    I'd like to begin, I think, by
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         apologizing to the Commission for not filing
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         written comments. You know, we're, at the Office
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         of the Consumer Advocate, we're coping, as
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everybody else is, with the barrage of dockets that the Commission has opened recently, particularly the investigative ones.

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My phone has been ringing off the hook, in light of the explosion in electric and, to some degree, natural gas rates, with outraged politicians, concerned journalists, from inside and outside of New Hampshire, even outraged ratepayers, who somehow think that it's all my fault, and that I should be effectively standing at the seashore commanding the tide to stop coming in.

And, as you two gentlemen on the Bench know very well, the Commission has seen fit to lure away the entirety of my administrative staff, which means that most of my workday is taken up these days just keeping up with the incoming emails to my Office. So, I just don't have time to keep up with all of this stuff, and I apologize for that.

I heard the Chairman, in his opening remarks, yet again reject the concerns that my Office has been repeatedly raising about proceedings such as this. I have not changed my

mind about the concerns I've raised about whether all of this is consistent with the Administrative Procedure Act. I continue to worry that the Commission is insisting on inventing a strawberry flavor that is not authorized under a statute that only permits vanilla and chocolate flavored proceedings. I admit that the case law in New Hampshire, unlike its federal counterpart case law, is relatively undeveloped.

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I further concede that there is some universe of minor things that administrative agencies, like the PUC, can do that don't require the formality of either adjudication or a rate case. But I'm absolutely convinced that something like this does rise to the level of formality and significance that requires some of the "due process" formalities that are laid out in the Administrative Procedure Act.

Subject to all of those concerns, I have to say that I am actually pleased that the Commission is concerned about step adjustments.

Over the decades, the Commission has allowed the utilities under its supervision to, and this is despite what you've already heard, the Commission

has allowed the utilities under its jurisdiction to grow far too accustomed to step adjustments as a means of allowing them to avoid the management disciplining effect of regulatory lag, while also avoiding the exacting and plenary scrutiny inherent in a full rate case.

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In, essentially, every electric or gas rate case where we filed testimony over the last five years, we have been urging rejection of the inevitable bid for step adjustments in favor of a new and better model. The most recent example is the testimony we filed in the Unitil electric rate case, DE 21-030, in which our witnesses, Ms. Whited and Mr. Havumaki, of Synapse Energy Economics, recommended the utility submit a comprehensive performance-based regulation proposal, consisting of a multiyear rate plan, with a meaningful cap on annual revenue adjustments, ideally set based on an external index, as opposed to the utility's internal and self-serving cost forecasts, an earning-sharing mechanism, a stay-out period, and performance incentive mechanisms.

"What performance incentive

mechanisms?" you might ask. As our witnesses explained, the traditional ones, like SAIDI, SAIFI, and CAIDI, have focused on reliability, which is important for sure, and also on customer service, generally by measuring call center responsive.

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More recently, performance incentive mechanisms have popped up in other jurisdictions, to do a better job of aligning utility incentives with state energy policy goals. Things like customer empowerment, accommodation of distributed energy resources, and dare I say other imperatives outlined in RSA 378:37, the state energy policy.

Unless we move in that direction, ratepayers are better served by simply requiring the utilities to file full rate cases when they conclude they are no longer able to earn a reasonable return on shareholder investment.

That's basically our response to the first of the Commission's questions, which renders most of the remaining ones moot, from our standpoint.

I do want to comment briefly on the

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fifth question, however, which asks about the role of rate case settlement agreements in guiding subsequent step adjustment filings and approval criteria. Although there is case law to support the notion that, in a civil context, a settlement agreement among or between parties is in the order of a contractual obligation, that is not true in the context of settlement agreements filed with the Commission. And the reason is obvious.

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In superior court, the judge will say to the parties, "If you're happy, I'm happy.

Case dismissed, with prejudice." Here, at the Commission, as it should, the Commission reserves the right to scrutinize settlement terms, and approve only those that comport with the Commission's determination of what the public interest requires. Therefore, even when the Commission approves a settlement agreement in its entirety, the terms of that agreement do not operate as a binding contract among the parties, but rather are merged into the Commission's order. And it is the terms of that order, rather than the terms of the settlement, that have

future significance. RSA 365:28 gives the Commission explicit authority to alter, amend, suspend, annul, set aside, or otherwise modify any order made by it, after notice and hearing.

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So, when the Commission conducts a hearing on a step adjustment, there's your notice and hearing, it is completely free to vary its determinations from whatever the parties previously agreed to in a rate case settlement.

It's that simple.

Finally, as to the subject -- or, a subject the Chairman raised, the relationship of step increases to the least cost integrated resource planning process. The best thing I can do is to explain the paradigm as I understand it. That paradigm, the basic paradigm for utility regulation, as set up by the General Court, is this: Via their least cost plans, the utilities tell the PUC what they are going to do, and they obtain the regulator's blessing. And then, via rate cases, the utilities prove after-the-fact that what they actually did was prudent, resulted in assets that are used and useful, and that receiving both a return on those assets and a

return of those assets is in the public interest.

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Until recently, the PUC was defeating that paradigm by simply ignoring its obligations under the LCIRP statute. It was treating the statute merely as an opportunity to bless the planning processes employed by the utilities, not the substantive choices that arise out of those processes.

The Commission appears to have woken up to the significance of the LCIRP process to its great credit. If step increases remain a "thing" in New Hampshire, and we earnestly hope they do not, there should be no step increase that cannot be clearly traced to and matched with provisions of an approved Least Cost Integrated Resource Plan.

In conclusion, step increase is a symptom of regulatory capture. Their demise would be a good thing for New Hampshire's residential utility customers, particularly as they struggle under the burden of skyrocketing rates.

Thank you.

CHAIRMAN GOLDNER: Thank you. We'll

move to the Pennichuck Water Company and affiliates.

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MR. GOODHUE: Thank you very much,

Commissioner. My name is Larry Goodhue. I'm

both the CEO and CFO of the group of Pennichuck

companies, inclusive of the three regulated

utilities that come before this Commission:

Pennichuck Water Works, Incorporated, Pennichuck

East Utility, Incorporated, and Pittsfield

Aqueduct Company. I serve those roles for all

those companies, as well as the parent company

and the other sister subsidiaries that are

nonregulated.

We did not file any written

documentation to this docket prior to this

hearing, wanting to be present here today and

understand the course for which this is taking.

And we'll be providing something written into the

docket subsequent to this.

What is most important for us, in this consideration, is how a "step adjustment" is defined. As the Commission is well aware, we have a unique ownership structure and a unique rate structure for the past ten years. And we've

got certain elements within our approved rate structures for our two largest utilities, and to a lesser degree to the third largest of the utilities, that is very specific and tied to cash flow considerations for full coverage of debt obligations as a debt-only funded organization. The concepts of "return on rate base" and "return on investment" no longer are germane to our organization as we are currently structured.

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We do have an annual process that we pursue relative to our rate structures, which is a surcharge between permanent rate cases. We want to make sure that that mechanism is fully upheld within this consideration, in that that is very specific and very important to the lenders who lend to the Corporation for capital improvements.

Like some of the other utilities have spoken here this morning, our investments are not towards the acquisition of new customers, but more specifically towards the replacement of aging infrastructure on an ongoing basis as a water facility. And, as such, when we issue debt, we do go through a process each year, a

multistage process each year, relative to the capital investments we plan to make and that we do make, and from which debt is actually issued to pay for those capital expenditures, based on a used and useful life within a calendar year, and a prudency examination by the auditors, as well as brought before this Commission.

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So, those are the items that we really wanted to specifically state into the record at this time.

Chattopadhyay's question about step increases and the frequency of rate cases, our two largest utilities actually have a fixed modality for which rate cases are to be filed. Settlement out of the most recent rate case dockets for those companies, we do file a rate case every three years, regardless of, you know, other circumstances. And, with the resetting of rates in those rate cases, the annual surcharge is embedded in those rate increases, brought back to zero, and is inclusive of the new rates that are then approved in that subsequent rate case.

So, again, we did not file anything

ahead of time in writing. We will file a formal written statement into this docket. But those are the points I wanted to bring to bear at this point in time.

Thank you.

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CHAIRMAN GOLDNER: Thank you. Okay. And, finally, Unitil.

MR. TAYLOR: Good morning,

Commissioners. The downsides of going last is,
when you prepare comments in advance, a lot of
them get covered before you get your turn.

So, Unitil, you know, submitted written comments in this case on behalf of both of its companies, Unitil Energy Systems and Northern Utilities. And, as the Commission is well aware, both of those companies recently had step adjustment proceedings before this Commission in which a number of the issues that were raised in the Commission's Order of Notice were addressed, were discussed among the parties at length in hearing and testimony and record requests. And, so, the Commission, you know, is well aware of the Companies' position on a number of these things. And we appreciate the continued

opportunity to discuss those with the Commission.

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So, I'm not going to go through all my comments today, because you have those in writing. So, I'll refrain from summarizing them.

You know, I think, with respect to this investigation itself, to the extent the investigation can provide clarity to the Commission and the parties on certain aspects of the step adjustment process, I think it's going to be a very useful and beneficial process. It may also be the case that enhancements or improvements to the established method or methods of proposing and reviewing step adjustments merit evaluation and adoption by the parties.

But, you know, I will offer, just at the outset, the observation that step adjustments have for well over a decade been utilized in New Hampshire as a reasonable method to allow for the timely recovery of assets and service, without resorting to a full rate case proceeding. And that's the Commission's own words.

They are customarily negotiated and included as a component of comprehensive settlement agreements in rate cases, meaning that

the parties participating in those settlements, many, if not all of which, are in the room today, do see some value in those adjustments within the context of those cases. Which is to say that the "step adjustment ratemaking paradigm", to use a term from the Commission's Order of Notice, is not broken. It has been, and remains, an effective and essential way to defer the need for rate cases, which, and, you know, I respect what the Consumer Advocate said, but frequent rate cases produce a significant burden, in terms of costs, expenditure of resources, and that's not just for the utilities. That's for the Commission, that's for interested parties. ultimately, those costs, as I think Mr. Richardson pointed out, or somebody pointed out already, those are costs that ultimately flow through to ratepayers.

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And, so, I think that there is, in terms of efficiency, there's a significant benefit, not just to the parties, but also to ratepayers, through step adjustments, if they're well designed and incorporated into a settlement, or possibly litigated before the Commission,

although I'm not aware that that's been done very recently.

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I think step adjustments also, and this is reflected in my comments, so, I guess I am going to repeat them a little bit, you know, there is an aspect of gradualism, and mitigating rate shock in rate cases that I think is accomplished through step adjustments. And that is, again, something that I think the Commission has recognized as a benefit.

So, I think the question that really should drive the investigation is not whether the use of step adjustments or the continued use of step adjustments is appropriate, but, and I think Commissioner Chattopadhyay already maybe landed on this, but "how the company or how the parties can continue to use them in an effective and beneficial manner?"

Just with respect to some of the questions that Commissioner Chattopadhyay put forward, and Commissioner Goldner as well, I think a number of parties have addressed those.

I think the historical context for step adjustments has been -- has been covered by some

of the other companies, and I agree with that.

When you look at sort of historical periods of growth versus the period that we're in now, which is really maintaining a high quality of service, safe and reliable service to our customers.

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With respect to the frequency of cases, again, other folks have touched on this, step adjustments are typically accompanied by stay-out provisions. And those stay-out provisions are usually depend on the number of steps that are included. And, so, just to give you some context for the Unitil Companies, Unitil Energy Services' [sic] last rate case, before its most recent case, was 2016. And the Commission approved three step adjustments, including one post test year adjustment in that case. And that resulted in a five-year span between rate cases. Northern's last rate case, before its most recent case, was 2017. That had two steps -- or, rather, one step, with the option for a second step. And that resulted in a four-year span between rate cases.

And, so, as the Department noted, the Department of Energy is recommending fewer steps.

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So, naturally, you're going to see shorter stay-outs, and possibly more frequent rate cases. And, so, the number of steps does expand the time between rate cases. And, so, I think that that's something that the Commission should consider in the context of this case. I think they do delay the period between rate cases, if properly used.

So, with that, I don't have additional comments on-the-fly. And I think a lot of good comments have been made today. And we look forward to further discussion with the Commission.

CHAIRMAN GOLDNER: Thank you. Yes, maybe a couple of follow-ups, maybe I'll start, and then I'll turn it over to Commissioner Chattopadhyay.

It seems like there's good alignment in the room, at least in terms of what I captured in my notes, that, if there are to be step adjustments, a uniform method would be welcome.

Would anyone disagree with that? If there was a uniform method used across utilities in New Hampshire for the step calculation? Are there any concerns with that?

MS. BROWN: Chairman Goldner, if I could state, and my name is Marcia Brown, law firm of NH Brown Law, and I had offered a public comment, because I noticed that the non-Class A water utilities were not included in this, and the subject was "whether to continue with step adjustments".

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And, from my experience, the small water utilities, especially, well, they have been acquired mostly, but there's still Forest Edge, West Swanzey, Bedford Waste, and, in my experience, the step adjustments tied to a rate case review that are for nonrevenue-producing assets, within the twelve months post test year, have worked well for stay-outs.

So, I just wanted to offer that, if you are devising a uniform step adjustment process, that it may need to be a unique process for the nonutilities that are here.

So, I just wanting to make that comment.

CHAIRMAN GOLDNER: Thank you.

MS. BROWN: That it's been useful, and please don't forget the small water utilities.

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                    CHAIRMAN GOLDNER: Very good.
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         you.
               Noted.
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                    Any other comments on this concept of a
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         uniform method, whatever form that takes?
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                    [No verbal response.]
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                    CHAIRMAN GOLDNER: Looks like there's
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         sort of uniform alignment on that.
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         used earlier by the Pennichuck companies, the
         "fixed modality". And maybe I'll address my
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         question to the Department of Energy.
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                    Is there, in your mind, an ideal fixed
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         modality, in terms of rate cases? Would you have
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         an ideal number for water -- or, a different
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         number for water, electric, gas? And, in either
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         case, is there sort of an ideal modality, in
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         terms of what you looked at in cost and benefit
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         of, you know, the modality of those rate cases?
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                    In other words, would you -- is it
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         ideal to have a rate case every three years, four
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         years, five years, ten years? What would be
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         ideal, from a Department of Energy perspective?
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                    MR. DEXTER: It would be ideal to defer
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         them as long as possible. The benefit of, and I
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think the Consumer Advocate said this quite well, is that the rate cases without step adjustments have an inherent I think he used the term "disciplinary effect" on cost containment. And, historically, I understand that's what happened. In other words, companies were, without step adjustments, have a greater incentive to contain costs, and, to the extent possible, increase revenues, and only file rate cases when absolutely necessary to maintain earnings and avoid confiscation.

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I don't think that can be reduced to a formula. And I think each utility has to evaluate their position on an ongoing basis, as I'm sure they do.

So, no, I don't think the Department would be in favor of any sort of fixed interval. Although, I did point out RSA 378:7 intentionally, because that does -- at least gives the Department [sic] the discretion to reject a rate case, if it's a matter they have investigated within the last two years. So, that's a matter of statute. And, so, we support that.

Attorney Tuomala?

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MR. TUOMALA: Thank you, Commissioners. Excuse me. As PWW noted, their modality is, they're such a unique structure, given they're all debt, and it's borne out of the settlement agreements from PEU and PWW. That would be the only circumstance where the Water Department would support some type of rate case cycle.

With all the other water utilities that we regulate, it's really a case-by-case basis.

Obviously, we share the same comments as Attorney Dexter, that it's so unique. We prefer them to be out as long as possible. And, hopefully, we set rates at the end of the rate case, with that one step adjustment, that it keeps them out for as long as possible.

But, to structure it for any other utility, we haven't discussed that, and I don't think we would advise that.

CHAIRMAN GOLDNER: Do you have any thoughts on, you know, if a company comes back, if the stay-out period is, say, three years, then it's perhaps illogical to have a step? But, if it's four years, there would be one step? Five

years, two steps? Have you thought about any sort of arrangement like that?

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MR. TUOMALA: Again, I think it's a case-by-case basis. Previously, we've anticipated a stay-out provision in terms of a step increase -- in conjunction with a step increase, due to customer impact. And we look at, "All right, how many years are customers going to be faced with increases year after year?" And try to buffer that, so it's not one after another. For the water utilities specifically, I'm stating, because the water utilities don't -- many of them don't have these year-after-year ratemaking mechanisms to support plant growth. So, the only analysis that we undertake is to see, "All right, is there some relief that the ratepayers can enjoy before the next full rate case comes in?"

And sharing in what Attorney Dexter previously spoke about, we also do not want a rate increase or a step increase as the same year as a test year. We want a clean test year off of the rates that were approved, so that we have a better visual of the Company's financial position

at that time.

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CHAIRMAN GOLDNER: Anything you'd like to add, Mr. Dexter?

MR. DEXTER: Well, I just want to point out, without going into specifics, is that particular item, the number of steps and the length of stay-out provision, is subject to significant discussion and negotiation in any of the settlements that I've been involved in that resulted in agreed-to step adjustments and stay-out provisions.

So, it is a matter of negotiation. So, I don't think I could sit here today and say which of those formulas that you threw out, you know, is the best.

One thing I meant to mention earlier, and this may have the effect of reducing the need for step adjustments, is the new statute on property tax mechanisms. Although property taxes have not -- property taxes on investments have been included in step adjustments, but the new legislation on property taxes allows the utilities to recover changes in property tax mechanisms. It's a new reconciling mechanism

that's significant. The dollars that have been flowing through the PTAMs are significant.

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So, it's the hope at the Department of Energy that the existence of the PTAMs will have an impact on either fewer steps or fewer rate cases.

CHAIRMAN GOLDNER: Thank you, Mr. Dexter.

Would anyone else like to comment on this topic? Mr. Kreis.

MR. KREIS: Thank you, Mr. Chairman.

My perspective is slightly different than the one you just heard from the Department of Energy.

And, so, I'll offer it up for what it's worth.

First of all, with respect to the

Pennichuck Corporation and its subsidiaries, I

guess, as Mr. Tuomala mentioned, they are such a

unique phenomenon, that, really, continuing to

regulate them the same way we regulate

investor-owned utilities, because Pennichuck

Corporation is nominally an investor-owned

utility, is I guess I would describe it as

"irrational". It's basically like taking a -
not a square peg and trying to squeeze it through

a round hole, it's like trying to take a chicken-shaped peg and squeeze it through a round hole.

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And, really, the legislature should take a look at whether some other regulatory paradigm makes sense, in the context of the Pennichuck Corporation. It wasn't my idea for them to continue to assume, at least in some respects, or legally, the contours of an investor-owned utility. It is, I guess, I would say "irrational", as I said before.

On the more general question of "what the ideal modality or periodicity of rate cases is?" While I appreciate the idea that, in some respects, maybe even many respects, the longer a company stays out, the better it is, that actually is not true out to infinity. How do we know that? Well, by experience. I mean, we went nine years between rate cases filed by Public Service Company of New Hampshire d/b/a
Eversource. And I think there was general consensus that nine years was a wicked long time, maybe not that helpful to the greater good of the state.

And I would further think back to the era of Verizon. Before they fled the jurisdiction, they had gone decades between rate cases, and that wasn't so hot either.

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So, clearly, at least theoretically, I'm not sure I would ever suggest that there should be an ironclad, mandatory "you must come in in every X number of years." But I think, and maybe the Commission or some or all of us should do the research, there probably is out there at least a statistically valid, theoretical, ideal periodicity for public utility rate cases. And I think I've read somewhere or at least maybe experience suggests that that's somewhere around four or five years.

And, so, when you get to year four or five, and you see "Hey, there's a utility that hasn't come in for a rate case", then it's worth at least some special scrutiny to determine whether there should be a rate case. I would remind the Commission that it always has the authority to order a utility to come in for a rate case, when that becomes necessary or appropriate given your broad regulatory

1 authority.

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So, you know, I'm sure NARUC has thought about that. I'll wager the Edison Electric Institute has thought about that. And maybe it would be useful for all of us to look out for what learned inquiries have already taken place on that very interesting question.

CHAIRMAN GOLDNER: Anyone else care to comment? Mr. Richardson.

MR. RICHARDSON: Thank you, Mr. Chairman.

One concern that I just wanted to highlight, I don't think we can resolve it here, but I just wanted to make the Commission aware. We're hearing discussion of, you know, a "two-year kind of statutory stay-out mechanism" in RSA 378:7. But that is timed based upon the conclusion of a -- of a rate case, or any other matter that is investigated by the Commission.

In some of the comments I am hearing people say that step adjustments should be considered or allowable for the twelve-month period following a test year. But I think what the practice has been, throughout the room and

before the Commission has been, is that typically we see a test year, we see a filing, it may be even towards the end of the year following the test year, and then that statutory mechanism then becomes, you know, after your investigation of the rate case, where, when we get an order, we're typically two or three years out. And I think that's important to keep in mind, because there is a disciplinary effect of rate cases.

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But one of the things that we've seen in the utility practice, and in the NARUC resolutions is, is that, if we don't have mechanisms like step adjustments, or like the programs that Aquarion and Pennichuck and others have is, is we see under — the disciplinary effect becomes under investment, and then we have to play catch—up. We have to be replacing mains, whether it's water mains or gas mains or electric infrastructure. I think we should not lose fact — lose sight of the fact that these are very valuable and necessary tools.

And what we are avoiding, and if you look at the cases that I cited in my earlier comments, those are cases in the high inflation

environment which existed in the '50s, the '60s,
'70s. I'm not an economist, mind you, but what I
see in some of those older cases, where there was
a higher inflationary environment, such as we may
be facing now, Commission orders were approving
allowances for attrition. So, we get a test year
case done, it would go to a hearing, and the
Commission would say "Okay, this is what your
historical rates were. We're going to adjust
them up."

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Now, we've avoided that practice I think by allowing for step adjustments and other innovative mechanisms. But I would be very cautious about defining step adjustments so narrowly that we're suddenly forced to go back and say "well, wait a minute, our test year was 2019 in the case that we just finished. We're looking at providing service into '22 and '23. So, take that test year and add 5 percent to it", or something like that.

I mean, because that's what we're, you know, the saying is is that "The path to hell is paved with good intentions." And I think it's possible to take some concepts, like doing very

frequent test years, limiting step adjustments to twelve months after the test year, those are real red flags for me sitting here, from a water utility standpoint, and thinking about how that would affect the Company, what the Company is allowed to do. And then, what happens to service, when we're having to curtail our investments in order to stay within the narrow box that's created for us.

Thank you.

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CHAIRMAN GOLDNER: Very good. And I'll just make one last comment, before I turn it over to Commissioner Chattopadhyay.

But I don't want to break any glass today, but I'll just kind of throw this out there for consideration in terms of the IR docket.

You know, in our mind, in the

Commission's mind, there's more than one way to

address everyone's issue. You know, we're

thinking of it from an administrative burden

perspective. We see so many rate cases. We see,

as Mr. Dexter pointed out, we see so many step

adjustment hearings and so forth. And, so, the

burden seems to be ever increasing. And I know

the OCA and DOE are attending the vast majority of those, the DOE all of them. So, it's a shared burden.

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But, you know, things like, I just, in my notes, I have some things like, you know, "can we make the steps reconciling?" Just look at them every rate case and just, you know, have an estimate, and reconcile it back. "Can we have a fixed dollar amount that we agree to, that's perhaps agreed to in settlements?" "Should we increase the weighted average cost of capital to adjust for this sort of concept of, you know, not having a step?"

So, just some things to throw out there to think about, you know, kind of from a creative perspective, we'd be very interested in hearing more on. I think, as Mr. Kreis pointed out, there's probably some studies out there that go into some of these things.

But, just speaking on behalf of the Commission, we're open to alternatives and different ideas to solve the problem in a different way. So, I'll just -- I'll throw that out there, if anybody cares to comment, feel

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And I'll turn it over to Commissioner Chattopadhyay to ask if he has some additional questions?

CMSR. CHATTOPADHYAY: I think, I was taking scores of how well some of you pronounce my last name.

CHAIRMAN GOLDNER: Did I come in first?

CMSR. CHATTOPADHYAY: You always do;

even chronologically.

So, I think I'm going to stress again on the "creativity" point, which at the end Chairman Goldner was talking about. So, if you have to think outside the box, please do, because, you know, it's -- I'll tell you what we are facing.

There are step increases that those dockets are no longer simple dockets. We are looking at issues there. And then, you have rate cases. And, given the size of the Commission, it becomes cumbersome. It's, really, it's not a very easy thing.

So, I'll put it in this way. Let's say, I mean, and what I heard, if you have a step

increase for the year 2020, essentially what you're saying is "you cannot use that same test year for the rate case", that's what I heard. Even that, however, is dependent on how cumbersome the step increase dockets are, as well as the rate cases are. So, I might even say, if the -- if the step increase dockets are pretty complicated, I would rather have, in my example, even 2021 as not being a test year for a rate case, it probably would be 2022. That accommodates that kind of, you know, trade off.

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On the other hand, if step increases are more routine than what I've been seeing here, I'm quite happy with not having a gap. And yet, following in my example, if you have a test year -- sorry, if you have a step increase for 2020, the last one, then the rate case will have to use the rate -- the test year of 2021, okay. So, that's -- there's trade off there, too.

So, I would request folks here, this being an open conversation, to think about creative ways to do that.

So, I have just one question, based on what Liberty Utilities shared. I heard that,

first of all, you know, because the industry has matured enough, so, there's -- you have, you know, at the end you're sort of not getting too many customers coming in. On the other hand, I also heard that there was a 15 percent growth in the number of customers, if I got you right, there's more, you know, happening in Liberty Utilities.

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As far as that 15 percent situation is concerned, if it's really growth-based, and if you have properly calculated the revenue RPC, the revenue per customer, then you should not have — it should not be about step increase. And I may be simplifying things. Even if you're replacing old stuff or if you're accommodating better pressure to accommodate more customers, in the gas example, that should be part of the distribution rate case process. Sort of saying "Okay, you're looking at the marginal cost and things like that, and coming up with a better calculation of the RPC." So, therefore, you may not have to deal with that problem as much as you do right now.

So, any comments on that?

MR. SHEEHAN: Yes, subject to smarter people later correcting me.

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You're correct that the -- our RPC decoupling mechanism should pay for the cost to add new customers. That's the whole idea of it. And, if all we were doing for investing was adding new customers, we spent a million dollars, we got enough customers to cover that million dollars, we would not be back.

It does not include, for example, the cast iron replacement. That's an easy example for us, because it is such a big -- it's the largest item in our yearly budget.

But there's probably some numbers in between there. Like we said, so, we have -- I'll pick a town, Milford is pretty far west of Nashua, it's really at the end of our system, and that's where we have some pressure problems. We could not put a new neighborhood at the end of our line there, you know, subject to check, but that's the problem it raises.

So, if we got a new neighborhood, the usual calculation is just the 100 feet of pipe to go from the end of our system to the new

neighborhood, and that's pretty cheap. But, in reality, it's going to cost 10 million to do all the upgrades to get the pressure out to there.

So, that's where the RPC decoupling doesn't cover the new customer.

So, you could make the argument "we had to spend the 10 million to add the new customers, so, therefore, it's growth." But, in fact, you know, the RPC doesn't cover that.

Now, could we adjust the RPC formula to pick some of that up? That's a fair question.

On a companywide basis, can we allocate some of our costs, driven by growth, that would not otherwise be picked up, you know, and to soften the steps? Maybe. That's one of those areas that we're happy to "think outside the box", as you said.

And, last, since you're keeping score on how we pronounce your name, so, why don't you remind us, so we can get it right next time.

CMSR. CHATTOPADHYAY: I think some of you who didn't, you know, even mention my last name, you did really well.

[Laughter.]

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1 CMSR. CHATTOPADHYAY: But let me just 2. leave it at that. 3 MR. KREIS: Could I come in on that 4 question? 5 Something, Commissioner Chattopadhyay, 6 that you and I have in common is a commonly 7 mispronounced last name, since you raised the 8 subject. And, speaking personally, I don't really care which of the two obvious 9 10 pronunciations of my last name people use. 11 But I have noticed over the years that

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other people do care. They want to do me the courtesy of pronouncing my last name the same way that I pronounce it. And I assume that that's the way people feel about PUC commissioners, even more than they feel about the Consumer Advocate.

So, I actually would echo Mr. Sheehan's suggestion, if you, if you don't want to do it today, that's fine, but at some suitable opportunity, you tell the world of people subject to regulation by your agency how you, and your family, pronounce your last name.

CMSR. CHATTOPADHYAY: Okay. This is an IR docket. So, I'll do that.

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1 [Laughter.] 2. CMSR. CHATTOPADHYAY: I think, first of 3 all, I should also say most of you did a 4 wonderful job. So, there's no issue. 5 The correct pronunciation, at least in 6 the region where I come from, it's 7 "Chat-toe-pah-tie". So, let me leave it at that. 8 Thank you. 9 CHAIRMAN GOLDNER: We're going to have 10 a lot of Webex requests for this. And it is "Mr. 11 Krees", isn't it? 12 MR. KREIS: Yes, it is. But people 1.3 often say "Krise". 14 CHAIRMAN GOLDNER: "Krise", yes. 15 MR. KREIS: And that's actually the Old 16 World version of my name. Supposedly, it was 17 changed, because it too closely resembled the 18 pronunciation of a major historical figure's 19 name, which I won't mention, because I don't want 20 to violate the First Amendment. 2.1 But there you are. People can 2.2 pronounce my name however they like. But prefer 23 you pronounce it "Krees", because that's what I 24 use for a pronunciation.

1 CHAIRMAN GOLDNER: And I notice you 2. don't roll your "r". So, it's a hard "r". 3 MR. KREIS: Yes. 4 CHAIRMAN GOLDNER: You know, "KRise", 5 So, I think we're getting it close. 6 So, very good. 7 Commissioner, any other questions? 8 CMSR. CHATTOPADHYAY: Nope. Thank you. 9 CHAIRMAN GOLDNER: Okay. Would anyone 10 else like to follow up on anything, on anything 11 that they heard today? We'll start with Mr. Kreis. 12 MR. KREIS: Well, speaking now as the 1.3 14 Captain Ahab of bloated utility ROE, I just have 15 to say for the record that the idea of 16 eliminating step adjustments by giving every 17 utility a little ROE bonus would just be 18 outrageously bad. And I say that even if you 19 could demonstrate, or one could demonstrate, 20 that, by bumping up ROE a little bit, you would 2.1 be creating rates that are identical to the ones 2.2 that you would create, or at least you would be 23 creating revenues that are identical to the ones

that would result from a step increase.

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Even if you did that, for that reason, you would be still eliminating an important disciplining influence that the regulatory lag between rate cases engenders. I mean, when utilities have to live for some extended period of time with a backward-looking allowed ROE, that forces them to sit in their little offices and figure out how to become more efficient, and they do it. And it's a good thing. It's a good thing for their shareholders. It's a good thing for their customers.

CHAIRMAN GOLDNER: Yes, Mr. Goodhue.

MR. GOODHUE: Thank you, Commissioner.

One comment I guess I would like to add on behalf of all the water utilities within the room, and it specifically speaks to actually what Mr. Kreis just said a moment ago, and this gentleman over here, who's representing Lakes Region, mentioned earlier.

Water utilities, you know, there is a discipline that must be maintained to control expenses between rate cases to minimize regulatory lag. I can appreciate that. But water utilities, and one of the things that's

always been a concern of mine, and needs to be addressed, you know, further going forward, is we're regulated by two specific agencies within the state; one is the Public Utilities

Commission, one is the Department of

Environmental Services.

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And I will tell you that the landscape for which water utilities are dealing in now, and going forward, is becoming more problematic. And one of the things that needs to be addressed is, you know, we not only have to control our operating expenses and make prudent investments in the infrastructure replacement, but many of the investments that need to be made are being made in compliancy with current MCLs and requirements set by the EPA and the DES. And MCLs and requirements that are ever-evolving and tightening. And those investments have to be made within a timely nature, in order to comply with health-based standards to provide water to people to live. And that is very important.

And, so, if a step adjustment is required in order to allow for that investment on a timely basis to comply with health-based

standards to provide water to people, I think that's an important consideration that must be looked at within this domain.

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CHAIRMAN GOLDNER: Thank you. Did anyone else have their hand up? Somebody?

Mr. Dexter.

MR. DEXTER: Yes. I just wanted to take a moment to address, in the Department of Energy's view, the best way to reduce the burden of reviewing step adjustments is to move away from the complete "net plant approach", and have the utilities present a list that is significant enough to provide meaningful revenue relief, but doesn't include every single project that they undertook in the test year. Because I believe we and the Commission have an obligation to review every project, to the extent possible, when it comes in.

I don't like the idea of setting a number and reconciling to it, because I don't think that fulfills our responsibility of knowing that the investments were prudent, used and useful.

Some of the projects, and this is not a

criticism of the utility, but, when we use a "net plant approach", we have to look at all net plant. Some of those projects are very, very small, and probably don't warrant specific review in a step adjustment. But, by using that approach, they are put into play. And I believe a significant, well-tailored list could provide revenue relief, and at the same time greatly simplify the process.

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And, again, I do recommend that -- we recommend that the net plant calculation to be used as a parameter, so that we -- so that we're protected against the phenomenon of increasing depreciation.

CHAIRMAN GOLDNER: Can I follow up with just a quick question? You mentioned before that you support one, the Department of Energy supports a single step as a general matter. Is there a minimum stay-out period associated with that step, assuming you use this "list approach" methodology?

MR. DEXTER: Well, again, we're talking generalities here, because I don't want to comment on specific cases.

1 But, generally speaking, it would be 2 our goal that a step adjustment occur, and that 3 that year in which the step adjustment occur not 4 be a test year. Because it would seem logical 5 that the test year be allowed to play itself out 6 with the increased rates from the step 7 adjustment, before it gets rolled into a revenue 8 requirement. So, as a general matter, that would 9 be what the Department would be advocating for, 10 you know, subject to the specifics of the case. 11 So, if the test year CHAIRMAN GOLDNER: 12 was 2020, the step would be for -- you would 1.3 support the "list approach" for 2021, right? And 14 then, and I apologize for putting you in a half 15 nelson on this, but would the next rate case be 16 as early as 2022? What would you --17 MR. DEXTER: No, I don't think --18 again, general parameter, because this an IR, and 19 we're at the prehearing. 20 CHAIRMAN GOLDNER: Right. Right. 21 MR. DEXTER: And there other people 2.2 that I need to speak to. But, generally 23 speaking, if a test year were 2020, that was your

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example?

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                    CHAIRMAN GOLDNER: Yes, sir.
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                    MR. DEXTER: The case would come in in
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         2021.
                    CHAIRMAN GOLDNER:
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                    MR. DEXTER: The rate increase would
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         come in in 2022. And the step adjustment would
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         come in in 2022. It's the Department's general
         feeling that 2022 should not be a test year.
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         2023 would be an appropriate test year.
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                    CHAIRMAN GOLDNER: For a test year.
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         Okay, thanks.
                    MR. DEXTER: And I haven't worked out
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         what that comes to in terms of the stay-out.
         think it also fits very nicely with the statute
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         that I referenced. I think it would result in a
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         rate case no more frequently than three years.
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                    CHAIRMAN GOLDNER: Three years. Okay.
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         That's what I was checking. Thank you.
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                    Any other comments on that topic or any
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         others?
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                    Commissioner Chattopadhyay.
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                    CMSR. CHATTOPADHYAY: You mentioned
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          "net plant parameter". Wouldn't, if you -- I
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         think I understand what you mean by that, you
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know, what that is. But, even to get the parameter, wouldn't you require a lot of scrutiny, sort of going into like whether that number is right?

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MR. DEXTER: No, I don't think so. And I think, actually, "change in net plant" might not even be the right number. We might be looking at "change in rate base".

Now, the utilities are required to file reports on, I think, a quarterly basis, Return on Rate Base Reports, and as well they're required to file their PUC Annual Reports or FERC Form 1. The numbers to calculate net plant are in those reports. So, I think the calculation is very simple.

"well, let's allow rate recovery for every item that's in that net plant number." That's where I believe it's the obligation of the Department and the Commission to review the prudence of each and every one of those investments.

So, I think it can serve as a parameter. But it's not -- it's not a -- you're not basing rates on all that plant. You're using

it as a guide to whether or not the actual request, in other words, what's on the list, is within reason. And, again, it's just a parameter.

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Like I said, I'd have to see the calculations. But I would be surprised that a "list approach" would result in a revenue requirement that would exceed the Company's change in net plant. But, again, we haven't done that analysis.

think, when you use the term "net plant parameter", you're not necessarily talking about that will be filed by the utility formally in the docket. You sort of -- you mentioned something about they report that normally through the FERC, you know, process, or maybe the quarterly reports, all of that, they come in. That is not within the step increase docket per se, but you're sort of saying you're going to rely on that?

MR. DEXTER: Well, I think it could easily be calculated in the step -
CMSR. CHATTOPADHYAY: Okay.

MR. DEXTER: -- in the step docket.

And I think it would provide protection against the situation that I don't think is a real -- there's a real issue.

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CMSR. CHATTOPADHYAY: Okay.

MR. DEXTER: But I understand that it could be. That a step adjustment, based on a list, was so -- "generous" isn't the right word, but the amount was so high that it actually resulted in the company earning on more plant than was on its books.

And I think this was, you know, I think this was a concern that the Commission itself raised over the course of the last year.

CMSR. CHATTOPADHYAY: Uh-huh.

MR. DEXTER: So, I think it is appropriate to look at. I don't think utilities should be returning -- earning a return on a number that's in excess of their net plant. We understand that. But I don't think, in order to get there, you have to base the step adjustment on the change in net plant. I think you could look at the change in net plant as a parameter.

Thank you.

CMSR. CHATTOPADHYAY:

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         think good to have the -- sort of the accounting
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         view of it. And I'm just thinking "How does that
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         get reflected in the step increase docket?"
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         thank you.
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                    That's all.
                    CHAIRMAN GOLDNER: Anything else today?
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                    [No verbal response.]
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                    CHAIRMAN GOLDNER: All right. Well,
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         thank you very much. We look forward to working
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         with you in this investigation. And this
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         proceeding is now adjourned.
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                    (Whereupon the prehearing conference
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                    was adjourned at 11:15 a.m.)
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